

Prepared for:

EPC

Prepared by: Colt Walden

10/15/2019

Beau Townsend Ford | 1020 W. National Rd. Vandalia Ohio | 453771025

**2020 Transit-150 Passenger RWD Medium Roof Van 129.9" WB XL (K1C)**

Price Level: 15 | Quote ID: 20EPCWCV

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
K1C	Base Vehicle Price (K1C)	\$41,630.00
Packages		
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel - Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift - Includes auxiliary transmission oil cooler. - GVWR: 8,550 lbs - Tires: 235/65R16C 121/119 R AS BSW	N/C
Powertrain		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X7L	3.73 Limited-Slip Axle Ratio	\$325.00
STDGV	GVWR: 8,550 lbs	Included
Wheels & Tires		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00
Seats & Seat Trim		
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Deletes driver lumbar support. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C
V	Vinyl Front Bucket Seats	N/C
96U	5-Passenger Seats <i>Includes 1st row: 2 seats, 2nd row: 3 seats. 3 rear seats are removed, but seat attachment points are still present.</i>	-\$340.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
Other Options		
PAINT	Monotone Paint Application	STD
130WB	130" Wheelbase	STD
91B	AutoLamp <i>Includes wiper activated headlamps. When the headlamp control is in the AutoLamp position, the headlamps will turn on automatically in low lighting conditions. The headlamps will also stay on for a set period of time after the owner turns off the ignition.</i>	\$35.00
55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	Included
544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$220.00
68J	Extended Length Running Boards <i>Covers the A-B pillar driver-side and A-C pillar passenger-side.</i>	\$655.00
92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i> <i>Includes:</i> <i>- Rear-Window Defroster</i>	\$675.00
57N	Rear-Window Defroster	Included
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00
67E	Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	Included
87E	Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> <i>Includes:</i> <i>- Dual AGM Batteries (70 Amp-hr Each)</i> <i>- Modified Vehicle Wiring System</i> <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
58V	Radio: AM/FM Stereo w/SYNC 3	\$280.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	Includes Bluetooth, dual USB ports and a 4.0" multi-function display. Includes: - SYNC 3 Communications & Entertainment System Includes 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack. - 8 Speakers (4 Front/4 Rear)	
63E	Dual AGM Batteries (70 Amp-hr Each)	Included
67C	Upfitter Package Includes high capacity upfitter switches. Includes: - Large Center Console Includes an integrated shifter, a dual cup holder and an additional storage area. - Auxiliary Fuse Panel Includes high spec interface connector. - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.	\$610.00
86F	2 Additional Keys (4 Total) Includes key fobs.	\$75.00
43R	Reverse Sensing System Includes: - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.	\$295.00
43B	Back Up Alarm Includes 102 dB(A) warning capability.	\$125.00
Emissions		
425	50-State Emissions System	STD
Interior Colors		
VK_02	Dark Palazzo	N/C
Primary Colors		
YZ_01	Oxford White	N/C
Upfit Options		
RPUC	RUST PROOF AND UNDERCOAT	\$350.00
WCL	BRAUN CENTURY REAR LOAD WHEEL CHAIR LIFT	\$11,931.50
SUBTOTAL		\$57,226.50

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	Destination Charge	\$1,495.00
TOTAL		\$58,721.50

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Pricing Summary - Single Vehicle

MSRP*Vehicle Pricing*

Base Vehicle Price	\$41,630.00
Options & Colors	\$3,315.00
Upfitting	\$12,281.50
Destination Charge	\$1,495.00

Subtotal	\$58,721.50
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Pre-Tax Adjustments

Code	Description	
TTT	TEMP TAG AND TITLE FEE	\$28.50
GPC	GOVERNMENT PRICE CONCESSIONS	-\$4,000.00
BTFD	Beau Townsend Ford discount	-\$4,000.00

Total	\$50,750.00
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Customer Signature
Acceptance Date

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Warranty

Standard Warranty*Basic*

Distance	36,000 miles	Months	36 months
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Powertrain

Distance	60,000 miles	Months	60 months
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Corrosion Perforation

Distance	Unlimited miles	Months	60 months
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Roadside Assistance

Distance	60,000 miles	Months	60 months
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